



THE FLORIDA STATE UNIVERSITY  
COLLEGE OF BUSINESS  
*International Acclaim. Individual Attention.*

**Recent Alumni Board**  
**Regional Representative Program**  
**Representative Bios**

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THE FLORIDA STATE UNIVERSITY  
COLLEGE OF BUSINESS

**Recent Alumni Board Members**



**Name:** Christian Baena  
**Degree:** BS in Finance and Multinational Business Operations  
**Employer:** Franklin Templeton Investments  
**Grad Year:** 2009  
**Current City:** Ft. Lauderdale, FL  
**Board Position:** Member/Regional Coordinator

Christian Baena is currently employed as a Business Analyst for Franklin Templeton Investments in Fort Lauderdale, FL. He originally joined the firm as an associate in their two year Leadership Development Program and has worked within various departments including: Investment Management – High Net Worth, US Institutional Client Services, and Global Consultant Relations.

While at FSU, Christian held leadership positions within Alpha Kappa Psi, Students in Free Enterprise (SIFE), and the FSU Wrestling Club. Through the International Programs office, Christian was able to study abroad in València, Spain and completed a banking internship abroad with Banco General in Panamá City, Panamá. His experience abroad led to a position as a Student Recruiter, representing the International Programs office in various presentations throughout the FSU Campus. Lastly, Christian interned with Northwestern Mutual Financial Network where he finished ranked in the top two percent amongst his peers nationwide.

When not working, Christian volunteers his time with his employer's community outreach group (FT Involved) and serves as a Chapter Advisor Committee Member for the Beta Psi chapter within Alpha Kappa Psi. With a passion for the outdoors, Christian is a keen traveler and also enjoys Crossfit.

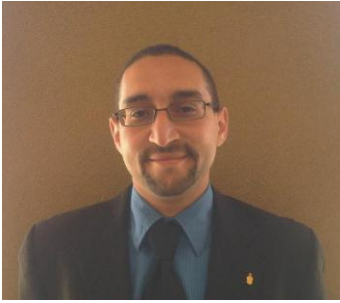
Christian graduated from FSU's College of Business in the Spring of 2009 with dual degrees in Finance and Multinational Business Operations. He is currently pursuing the CFA designation.



**Name:** Brian Becker  
**Degree:** BS in Marketing  
**Employer:** Interstate National Corporation  
**Grad Year:** 2001  
**Current City:** Atlanta, GA  
**Board Position:** Member

Brian Becker is Vice President of Business and Product Development for Interstate National Corporation, a portfolio company of San Francisco based Golden Gate Capital. Becker has nearly 10 years of sales experience working with large financial institutions, community banks, credit unions, and national insurance firms. Becker has been responsible for the development and growth of Interstate's presence in the financial and insurance markets.

Mr. Becker is a native of Miami, FL, a graduate of Westminster Christian School in Miami. He and his wife, Becky now reside in Atlanta, GA. Outside of his professional and volunteer life, Becker stays active traveling and enjoys spending free time on Lake Martin with friends and family



**Name:** Sam Boukerrou  
**Degree:** BS in Finance and Economics  
**Employer:** JP Morgan Chase  
**Grad Year:** 2008  
**Current City:** Jacksonville, FL  
**Board Position:** Chairman

Sam Boukerrou is currently employed as an Assistant Vice President for J.P. Morgan Chase in Jacksonville, FL. He joined the firm as a Management Associate in the Leadership Development Program concentrated on the Mortgage Banking division. Sam has worked within various departments including: Finance Analytics & Pricing, Real Estate Owned Properties, Marketing & Communications, and Retail Mortgage Fraud.

While at FSU, Sam was an active member of both Alpha Kappa Psi and the International Business Association, holding leadership positions in both organizations. Prior to joining J.P. Morgan Chase, Sam's prior internships included NASA's Jet Propulsion Laboratory and Citibank. Sam also spent two years as an Investment Intern with the Florida State University Foundation during his undergraduate studies.

When not working, Sam volunteers his time a local Chamber of Commerce group called ImpactJAX, various community service projects, and also serving as a Fraternity Chapter Advisor for Alpha Kappa Psi. He enjoys traveling, riding his motorcycle and spending time with family and friends.

Sam graduated from FSU's College of Business in the Summer of 2008 with a dual degree in Finance and Economics.



**Name:** Jake Braunsdorf  
**Degree:** BS in Finance  
**Employer:** Lockheed Martin Corporation  
**Grad Year:** 2009  
**Current City:** Washington D.C.  
**Board Position:** Member

Jake Braunsdorf is currently working as a Financial Analyst in the Finance Leadership Development Program within Lockheed Martin Corporation in Washington D.C. His rotational program allows him to annually rotate throughout the corporation's finance and business operations discipline. Currently, he is the Lead Analyst on the Financial Planning and Analysis team for the Electronic Systems segment. He is principally responsible for the reporting and forecasting of a \$14 billion portfolio of programs providing solutions to the armed services and government agencies worldwide.

In May 2009, Jake graduated from The Florida State University's College of Business with a Bachelor of Science in Finance. While at FSU, Jake was an active member in Alpha Kappa Psi, The Professional Business Fraternity. In summer 2007, he studied abroad in Valencia, Spain through FSU's International Programs. The following summer, he interned as a Financial Representative for Northwestern Mutual Financial Network in Tampa. In his final year at FSU, Jake worked as an Investment Intern for the FSU Foundation, working closely with the Investment Committee on the school's endowment.

Jake is from Cheshire, Connecticut and in his spare time enjoys sports, going to the beach, and is an avid Red Sox fan.





**Name:** Katie Fowler  
**Degree:** MBA; BS in Multinational Business; BA in Spanish  
**Employer:** Eaton Corporation  
**Grad Year:** 2009  
**Current City:** Beachwood, OH  
**Board Position:** Secretary

Katie Fowler is currently employed by Eaton Corporation and works in Talent Acquisition. She is responsible for sourcing senior level candidates to support hiring needs in the Supply Chain, Human Resources, Operations, and Manufacturing business areas. In this role, Katie works to build the Eaton Talent Network by reviewing resumes, phone screening applicants, and actively contacting prospective candidates.

Katie began her college career at FSU in 2005. As a freshman, she participated in the First Year Abroad program in Panama City, Panama.

During her time in Tallahassee, Katie was a member of the community service organization, Alpha Phi Omega, served as a member of the International Business Association, and interned at Desoto Trail Elementary as a Spanish Language Instructor. She also completed a three month internship in the Marketing Department of Vossloh España Inc. in Valencia, Spain.

Upon graduation, Katie started a position at FSU International Programs as the Internship Coordinator. She was responsible for program development, planning, budgeting, marketing, and overseeing the intern placement process. She worked closely with FSU students, parents, faculty and staff. While working full-time in this role, Katie earned an MBA from FSU.

Katie graduated from Florida State in 2009 with dual degrees: Bachelors of Science in Multinational Business Operations and Bachelors of Arts in Spanish with a minor in Education. In 2012, she graduated with a Master's in Business Administration from Florida State.

Katie is from Atlanta, Georgia, and currently resides in Beachwood, Ohio. In her free time, she enjoys traveling, learning languages, cooking, and yoga.



**Name:** William (Billy) Hobson  
**Degree:** BS in Finance and Risk Management & Insurance  
**Employer:** Brown & Brown Insurance  
**Grad Year:** 2009  
**Current City:** Daytona Beach, FL  
**Board Position:** Member

**Current Position:** Account Executive / Commercial Insurance Producer

Billy is currently working at the Corporate Headquarters of Brown & Brown Insurance (BRO) as an Account Executive / Producer in the Daytona Beach, FL. He specializes in Property & Casualty Commercial Insurance sales. Brown & Brown is the 6th largest insurance broker in the world. He began his carrier in June of 2009 and has completed the extensive training program offered by Brown & Brown, including graduation from Brown & Brown University. He is a licensed agent and is working toward his ARM & CPCU designations.

**Florida State Activities:**

Billy graduated Cum Laude with a degree in Risk Management & Insurance and Finance with a minor in Psychology. While attending FSU he was an active member of the Insurance Society and worked at Auto-Owners Insurance Company.

**Current Activities:**

In the summer of 2011 Billy completed a 4 month “Leadership – Daytona Beach” course which is organized by the Daytona Beach Chamber of Commerce. He is an active member of the Young Professionals Group (YPG), and takes part in multiple community projects. His favorite project was the restoration of a local walking/biking trail that was over one hundred years old.



**Name:** Krishan Nigam  
**Degree:** BS in Finance and Entrepreneurship  
**Employer:** Emerging Global Advisors | EGShares ETFs  
**Grad Year:** 2007  
**Current City:** New York City  
**Board Position:** Member

**Current Position:**

Krishan is an Associate Director at Emerging Global Advisors, a New York based research and Exchange-Trade Fund (ETF) provider focusing solely in emerging markets. He currently oversees all institutional and advisory relationships in the southeast US. In addition, Krishan conducts analysis on various investment funds, the capital markets, and research within emerging countries such as, India, China, Brazil, and Russia.

**Florida State Activities:**

Intramural Sports (football, racquet ball, soccer)

**About Me:**

Krishan was born and raised in Fort Lauderdale, FL. He attended Saint Thomas Aquinas High School where he played football. While at FSU, Krishan worked with a Merrill Lynch advisory team running wealth forecasting models for retirement plans. He moved to New York after graduating in 2007 where he worked on the sales desk of AllianceBernstein, a retail mutual fund provider. In early 2011, Krishan joined Emerging Global Advisors, to help start and grow the first US based asset manager focused exclusively on emerging markets. Currently, Krishan is a level III CFA candidate.

**Linkedin Profile:**

[http://www.linkedin.com/profile/view?id=23184569&trk=hb\\_tab\\_pro\\_top](http://www.linkedin.com/profile/view?id=23184569&trk=hb_tab_pro_top)



**Name:** Ryan O'Hara  
**Degree:** BS in Accounting and Finance  
**Employer:** The Blackstone Group  
**Grad Year:** 2009  
**Current City:** New York, NY  
**Board Position:** Regional Coordinator

Ryan O'Hara is an analyst for The Blackstone Group in their Alternative Assets Management division. His current role is focused on providing pricing and valuations for Blackstone's hedge fund of funds business.

In June 2009, Ryan graduated Summa Cum Laude from The Florida State University's College of Business with degrees in Finance and Accounting. While at FSU, Ryan was an active member in Alpha Kappa Psi: Professional Business Fraternity and served as the chairman for both the Accounting Department and Professional Mentorship Program in the Student Leadership Council. He also studied abroad in Valencia, Spain through FSU's International Programs in the summer of 2007. The following summer he completed an internship at Morgan Stanley in New York working as Real Estate Investment Fund Controller. During his senior year, Ryan was a member of the Student Managed Investment Fund and met Warren Buffett as a part of the FSU College of Business trip to Omaha, Nebraska. He moved to New York City in the summer of 2009 and worked in Morgan Stanley's Financial Control Group for two years before starting with Blackstone.

Ryan grew up in Panama City, Florida and currently resides in Manhattan. In his spare time, he enjoys FSU football, working out, going to concerts, and traveling as often as possible.



**Name:** Paul Rankin  
**Degree:** BS in Finance and Real Estate  
**Employer:** Barrington Park of Tallahassee, LLC  
**Grad Year:** 2008  
**Current City:** Tallahassee, FL  
**Board Position:** Member

Paul Rankin is a Property Manager for Barrington Park of Tallahassee, LLC which is a subsidiary of real estate development and management company Rudnick Development. He helps oversee all onsite operations of a 300 unit, Class A condominium development in Northeast Tallahassee.

While at FSU, Paul valued leadership opportunities; serving as the President of the Real Estate Society and as Real Estate Chairman for the College of Business's Student Leadership Council. In addition to on campus activities and organizations, Paul was a corporate real estate intern for a highly successful real estate development executive. As an intern, Paul had the privilege of assisting in the acquisition and/or disposition of real estate assets valued in excess of \$190 Million. At the same time, while pursuing entrepreneurial goals, he formed Kramerica, LLC and Pro Equity Holdings, LLC to capitalize on market opportunities where he presently serves as a Managing Member of both companies.

Paul graduated from The Florida State University in the spring of 2008 with a Bachelors degree in both finance and real estate.



**Name:** Jeremy Reams  
**Degree:** BS in Finance  
**Employer:** International Business Machines (IBM)  
**Grad Year:** 2010  
**Current City:** Rochester, MN  
**Board Position:** Member

### **Current Position:**

As a financial analyst in development expense, I am responsible for tracking, analyzing, and forecasting, \$60M in expenses year over year. I specialize in the financial analysis of IBM's Systems and Technology Group (Hardware) and track the expense of the creation of new product lines. Day to day, I could be working on international transactions, variance analysis, and risk management.

### **Florida State Activities:**

During my time as an undergraduate at Florida State University I was the Chairman of the Student Leadership Council, the president of Future Investors of America, the Chairman of the Lunch with a Rotarian program, and I was involved in Phi Sigma Kappa Fraternity.

### **About Me:**

My past residence was Ft. Lauderdale, Florida, but now I live in Rochester, MN. Outside of work, I enjoy working out, mountain biking, and tennis. At the moment I am interested in obtaining my Certified Management Accountant designation.



**Name:** Matt Rosenfeld  
**Degree:** BS in Marketing; Minor in Psychology  
**Employer:** Mass Mutual Financial Group  
**Grad Year:** 2009  
**Current City:** Orlando, FL  
**Board Position:** Member

Matt Rosenfeld runs his own financial practice through Mass Mutual Financial Group in Orlando. He has been in the industry since 2007, having run his practice both in Tallahassee and most recently moving to the Orlando area. Matt typically works with business owners, attorneys, and physicians to help them achieve financial security as well as their long-term goals. Matt also has two professional designations, having earned his Chartered Financial Consultant (ChFC®) and Chartered Life Underwriter (CLU®).

Matt graduated from Florida State University with a Bachelor's of Science, Cum Laude, in marketing with a minor in Psychology in May 2009. While he was in college, Matt also worked full-time as a financial representative intern with the Northwestern Mutual Financial Network in Tallahassee. He capped his time as an intern by winning prestigious company awards such as the Power of Ten and qualifying as one of the top 100 interns in the country. Matt was involved in Phi Alpha Delta, the pre-law fraternity on campus. Matt also spent time volunteering with Big Brothers Big Sisters of America, mentoring and interacting with ten young boys at the Florida Baptist Children's Home.

In his free time, Matt enjoys playing sports, most notably golf and tennis. He is an avid sports fan, rooting for the Orlando Magic, the Chicago Cubs, and of course, the Florida State Seminoles. Since he graduated, he has been a member of the Seminole Club of Greater Orlando, which is the local alumni association of Central Florida. He also spends time at the Girls and Boys Town of Central Florida, volunteering with the youth in Central Florida.



**Name:** Zachary Smith  
**Degree:** BS in Accounting  
**Employer:** Ernst & Young  
**Grad Year:** 2008  
**Current City:** Washington, DC  
**Board Position:** Member

### **Current Position:**

Zachary Smith is a Senior Consultant at Ernst & Young, LLP (EY) in Washington, DC. In his current assignment, he supports the Government & Public Sector (GPS) with federal clients including the Department of Commerce, NASA, and NOAA. Prior to joining EY, Zachary joined Lockheed Martin (LM) in June 2008. He was accepted into LM's Finance Leadership Development Program, and graduated from the program in October 2011.

### **Florida State Activities:**

While at Florida State, Zachary was an active member of Alpha Kappa Psi, Campus Crusade, and the Club Triathlon Team. He held various leadership positions within each organization/fraternity and spent ~9 months overseas with Campus Crusade in Barbados, West Indies, following his freshman year.

### **Current Activities:**

Zachary graduated Florida State's College of Business in 2008 with a Bachelor's in Accounting, and recently graduated George Washington University's Duques Business School in 2011 with a Master's in Business Administration (MBA). In his spare time, Zachary sits on the American Heart Association PULSE Committee and is a personal trainer at a local gym in Washington, DC.





**Name:** Shannon St. Val  
**Degree:** BS in Finance and Real Estate  
**Employer:** Financial Industry Regulatory Authority  
**Grad Year:** 2008  
**Current City:** New York, NY  
**Board Position:** Regional Coordinator

Shannon is a diligent individual, driven on implementing her wealth of understanding in all business and personal endeavors. Shannon is currently a Senior Examiner at Financial Industry Regulatory Authority (FINRA) in New York City where she examines and analyzes financial and operational compliance of member firms of the NYSE and NASD across the country. Prior to FINRA, Shannon was at GE Capital within their intensive global Financial Management Rotational Program, where her assignments focused on financial planning, accounting, operations analysis, auditing, forecasting, and cash management.

Shannon graduated from Florida State University in spring 2008, majoring in Finance and Real Estate. While at Florida State University, Shannon served as President of Minority Business Society, Treasurer of the FSU McKaig Scholarship House, Fundraising Chair for the Caribbean Student Association, Peer Leader for FSU's First Year Experience Class, and Mentor for the Student Support Services Program.

Never shying away from public service, Shannon is devoted to financial education. She served as "Investing in Your Future" Instructor (class developed to teach financial literacy), DREAM Mentor (a program that develops high school students' knowledge of personal finance and investing), and has served over 500 hours with the Salvation Army. Shannon is also a proud member of the Black MBA Association and Management Leadership for Tomorrow. Shannon is currently fulfilling her interest financial education by launching a personal finance consulting firm, geared towards making the personal finance management more efficient and easy to understand.



**Name:** Melissa Valido  
**Degree:** BS in Marketing  
**Employer:** Marketing Coordinator at eLayaway, Inc.  
**Grad Year:** 2010  
**Current City:** Tallahassee, FL  
**Board Position:** Member

### **Current Position:**

During Melissa's final semester at Florida State, she interned with eLayaway, Inc., a local layaway payment processor in Tallahassee. Upon graduation she was offered a full time position within the Company. During her time with eLayaway she has served in many capacities of the business, including customer and merchant relations, press and copy writing, social media relations, SEO and SMO, as well as compliance, legal and marketing research. Through her passion and dedication to the Company, she is continually expanding on her role and knowledge.

### **Florida State Activities:**

While studying at FSU, Melissa was involved in various clubs and functions. She participated in SIFE (Students In Free Enterprise), AMA (American Marketing Association) and was also a member of the HLSU (Hispanic Latino Student Union).

### **Current Activities:**

Originally from Davie, Florida, Melissa has been living in Tallahassee since 2008. In Melissa's spare time she likes to shop, cook and spend time with friends. She enjoys watching movies and staying up-to-date with the latest payment technology innovations. She is also a die-hard Apple fan and loves her Florida State Seminoles. Go NOLES!!



**Name:** Kristen Weeks  
**Degree:** BS in Marketing  
**Employer:** Johnson and Johnson  
**Grad Year:** 2009  
**Current City:** Washington, DC  
**Board Position:** Vice-Chairman

Kristen Weeks is pursuing her career in sales with Johnson and Johnson. She is currently the Territory Business Manager for North Washington, D.C. with LifeScan, Inc., part of the Johnson and Johnson Diabetes Care Franchise. Prior to her role in DC, Kristen was the LifeScan Territory Business Manager in Savannah, GA where she was named the 2010 'Rookie of the Year'. Kristen was and is an active member of the LifeScan Sales Leadership Development Program (SLDP) where she completed a rigorous and competitive 10 month training course in Milpitas, CA. She joined the Johnson and Johnson family in June of 2009 after graduating from the College of Business with a degree in Marketing and a concentration in Sales.

While at Florida State Kristen founded and presided over "Women in Business", the first registered student organization within the College of Business that aims to enrich the professional and personal lives of ambitious female students by providing an outlet to develop and network. Kristen was also an active member of: College of Business Student Leadership Council (SLC), 2009 National Collegiate Sales Competition (NCSC), FSU Sales Program Top 10, Alternative Break Corps, and Kappa Delta Sorority.

Kristen currently lives in Bethesda, MD and is an active member of Johnson and Johnson's Women's Leadership Initiative, Juvenile Diabetes Research Foundation (JDRF), and is the Vice Chair of the College of Business Recent Alumni Board. She enjoys volunteering, traveling, and spending time with friends and family.



THE FLORIDA STATE UNIVERSITY  
COLLEGE OF BUSINESS

**Regional Representatives**



**Name:** Jason Archer  
**Degree:** BS in Finance and Real Estate  
**Employer:** Newmark Grubb Knight Frank Capital Group  
**Grad Year:** 2011  
**Current City:** Atlanta, GA

### **Professional Background**

Jason Archer joined Newmark Grubb Knight Frank in 2012 at the firm's Atlanta office. A member of the Capital Group, Mr. Archer's focus is on investment sales and capital market transactions with an emphasis on retail dispositions across the southeast for private and institutional clients.

Mr. Archer started his career in commercial real estate while in college where he negotiated retail, office and multi-family transactions valued at more than \$800,000. He was president of the FSU Real Estate Society and received numerous awards and scholarships for his academic and leadership accomplishments, including the ICSC and CCIM Undergraduate Real Estate Awards.

Mr. Archer coordinates the underwriting and marketing of assets through the disposition process, and is responsible for developing disposition strategies, asset positioning, creating new business leads and executing transactions under the senior leadership.

### **Professional Affiliations**

- ◆ Licensed in Georgia, Florida and Alabama
- ◆ Member of the International Council of Shopping Centers
- ◆ Member of the Board of the Association of Young Real Estate Professionals, Atlanta Chapter
- ◆ Member of the Atlanta Commercial Board of Realtors

### **Education**

Mr. Archer earned double Bachelor of Science degrees in finance and real estate from Florida State University.



**Name:** Donald Bishop  
**Degree:** BS in Management Information Systems  
**Employer:** Cvent, Inc.  
**Grad Year:** 2011  
**Current City:** Arlington, VA

**Current Position:**

- Product Consultant – Event Management Tool
- Demonstrate detailed product knowledge when assisting clients both on the phone and via email
- Respond to clients questions about Cvent's software
- Offer best practice tips to clients in an effort to help them use Cvent's products to effectively meet their business goals
- Give personalized web-based training to corporations and associations
- Gather client requirements for future releases of the product
- Collaborate with the sales team to introduce new features and opportunities to clients
- Onboard new clients through training, implementing their accounts and understanding their needs

**Florida State Activities:**

- Member of the College of Business' Student Leadership Council
- Chairman of the Professional Mentorship Program (Previously the Golden Opportunities Mentorship Program)
- Member of the Seminole Scuba Club and the AIS Association.

**Current Activities:**

- Growing up in South Florida, I enjoy spending most of my time fishing, diving, and hunting.
- I am a huge football, basketball, and hockey fan and play all 3 recreationally when possible.
- I spend a number of my weekends at the local Harley Davidson dealership or working on my motorcycle or car.



**Name:** Mike Bowden  
**Degree:** BS in Accounting and Finance; Master of Accountancy  
**Employer:** The Carlyle Group  
**Grad Year:** 2006; 2007  
**Current City:** Washington, DC

**Current Position:**

Mike works for The Carlyle Group in Co-investment Funds. Prior to his position with The Carlyle Group, Mike worked for Ernst & Young in Fort Lauderdale and a regional CPA firm in Pittsburgh. He is a licensed CPA in both Florida and Pennsylvania.

**Florida State Activities:**

During his time at FSU, Mike was a member of Sigma Phi Epsilon and the Florida State Roller Hockey team. He enjoyed everything FSU had to offer both on and off campus. Mike still visits Tallahassee every year to see as many Seminole football games as possible.



**Name:** Brittney Brock  
**Degree:** BS in Accounting  
**Employer:** PricewaterhouseCoopers (PwC)  
**Grad Year:** 2007  
**Current City:** New York, NY

### **Current Position:**

Brittney Brock currently works as a Senior Associate for PricewaterhouseCoopers (PwC) aligned with the Financial Services sector in the Assurance group in New York City. She started with them as an intern the summer of 2007 upon graduating Florida State, and returned to the firm in 2009 after receiving an MBA from University of South Florida, Cum Laude. Brittney is also CPA in both the State of Florida and the State of New York.

### **Florida State Activities:**

While at Florida State, Brittney was an active member of Zeta Tau Alpha Sorority, holding several leadership positions including Treasurer in 2006-2007. She also played four years competitively on the FSU Women's Club Volleyball Team. Brittney was one of four members of her family to attend FSU, including her dad J.C. Brock (College of Criminology and Criminal Justice '77), her mom Laura Krueger Brock (COB '78), and her brother Tyson Brock (COB '10) who was also the 2009 Homecoming Chief.

### **Current Activities:**

Originally from St. Petersburg, Florida, Brittney currently resides in Manhattan. She is actively involved in the Seminole Club of New York as the Scholarship Chair and this past year, led the Club's efforts to find and award the first 9/11 Scholarship, a fund that began in 2001. Brittney enjoys being active in the community, serving as a Regional Ambassador for the Seminole Boosters and as a current member of the New York Junior League, specifically volunteering as an advocate for financial literacy.





**Name:** Jennifer Brown  
**Degree:** BS in Marketing and Management, Minor in Psychology  
**Employer:** Lionbridge Tehcnologies, Inc.  
**Grad Year:** 2007  
**Current City:** Santa Monica, CA

**Current Position:**

Jennifer is currently Business Development Director for Lionbridge Life Sciences, a strategic business unit within Lionbridge Technologies. Lionbridge Life Sciences is the leading provider of language services to medical device developers, pharmaceutical and biotechnology companies, health care companies, and CROs.

**Florida State Activities:**

Jennifer graduated Cum Laude from Florida State University with a BS in Marketing and Management and a minor in Psychology. During her time at Florida State, she was an active member of Phi Eta Sigma Honor Society. Once elected to the Secretary's Committee, she worked closely with the Executive Board, planning several events including a membership drive, induction ceremony, and community service activities. Jennifer was also a member of Sigma Delta Tau Sorority and enjoyed participating in Line Dance and other charitable events. She participated in the College of Business's Golden Opportunities Mentorship program in 2007 and also had internships at both KSL Media and VCT Corporation during her years at Florida State. She was involved with Student Campus Entertainment, as a member of the concert committee, and helped to plan and run concerts for students. Jennifer participated in the Summer for Undergraduates Law program in 2005.

**Current Activities:**

Along with her full-time position at Lionbridge Technologies, Jennifer also works at a gym and a yoga studio in Santa Monica, teaching Barre classes. She teaches community classes as well and finds it rewarding helping others in her community. She is also a trained volunteer for an animal rescue organization. Jennifer grew up in Boca Raton, FL and enjoys exercising, traveling, and spending time with family and friends.



**Name:** Brendan Burke  
**Degree:** BS in Real Estate and Finance  
**Employer:** Wells Fargo  
**Grad Year:** 2008  
**Current City:** Charlotte, NC

**Current Position:**

- Financial Analyst – Wells Fargo Real Estate Banking Group
- RE Banking Group provides financing for commercial real estate (typically at \$25MM and above)
- Underwrite deal-specific real estate and sponsor financial strength
- Cover all CRE food groups for single-property and portfolio acquisitions and developments.

**Florida State Activities:**

- Attended from Fall 2004 to Spring 2008
- 4 year member of FSU Men's Swim Team – Team Captain for 2007-2008 season
- Member of Student Athlete Advisory Council (SAAC)

**Current Activities:**

- Originally from Iowa – landed at FSU through athletics
- Currently live in Tampa, FL and enjoy fishing, beach, and cycling
- Avid FSU Football fan



**Name:** Michael Calamaro  
**Degree:** BS in Finance and Marketing  
**Employer:** Northwestern Mutual Financial Network  
**Grad Year:** 2009  
**Current City:** Fort Lauderdale, FL

**Current Position:** Financial Representative

The process we undergo with every potential client starts with a strong emphasis on gathering goals and objectives FIRST. Once we have a clear picture of the client's true desires (personal, professional, and financial), we then provide a detailed analysis of their situation tailored specific to their needs. Should there be an opportunity to meet the needs of the client with our world-class insurance and investment products, recommendations will be given along with an implementation schedule. Upon establishing a working professional relationship, we pride ourselves on superior service - consistent reviews to ensure our clients are always striving toward their long-term vision of Total Financial Security.

**Florida State Activities:**

- Sigma Phi Epsilon Fraternity
- Bright Futures Scholarship recipient
- Part of a Top Ten Internship Program (Vault) with Northwestern Mutual
- Professional Tailgater

**Current Activities:**

Outside of my business, I exercise my passion for traveling at every opportunity. I am a huge fan of college/professional football, basketball and recreationally playing both when I can. I am actively involved in multiple charities in the South Florida area, but one in particular that means a lot to me is the Becca's Closet organization which was started by a close high school friend of mine who passed away after our 11th grade year. The organization collects formal dresses so the less fortunate are able to attend their homecoming and prom celebrations.



**Name:** Tim Cason

**Degree:** BS in Management and Multinational Business Operations

**Employer:** Insight Global

**Grad Year:** 2009

**Current City:** Los Angeles, CA

### **Current Position:**

I currently am a contract web developer for such clients as Microsoft and FX. My most recent projects have included the Gears of War 3, The League, Archer, and Sons of Anarchy. I work with various agencies and typically stay with a contract from 6 weeks to 9 months. My work environment is extremely fast paced and incredibly rewarding. My associates and competing contractors are among the highest trained web professionals in the world.

### **Florida State Activities:**

While at Florida State, I was highly involved with the International Business Association, College DECA, and 89.7 WVFS, and participated in the 2007 Tokyo, Japan Study Abroad Program. With IBA, I volunteered at a majority of fundraising events and attended Corporate Tours to San Francisco and Miami. For my time at College DECA, I held officer positions in the club for 2 years. I also represented Florida State by competing in the College DECA State Conference for 3 years, bringing home placement trophies each year in the categories of Sales Management and Business Ethics. While volunteering at the 89.7 WVFS, I began as a News Reporter, and after one semester was promoted to a position of Chief News Producer. As a producer, I recorded and arranged our monthly news show, Vox Populi. Several episodes of Vox Populi were submitted to the New York Festivals for Magazine Style Radio Show and the radio station was awarded the 2009 Bronze Radio Winner for its category. With the Study Abroad Program, I spent six weeks in the heart of Tokyo, where I practiced my Japanese and took FSU accredited courses at Nihon University. On several weekends, I backpacked to the cities of Osaka, Nara, and Kyoto.

### **Current Activities:**

I grew up in Melbourne, Florida about a half an hour from NASA. Currently, I live in the Santa Monica area in California. Outside of work, I practice Krav Maga, participate in a few cultural groups, work on local film projects, and dedicate time to a several creative writing projects.



**Name:** Dan Cone

**Degree:** BS – Management with a specialization in MIS

**Employer:** Noble Systems

**Grad Year:** 1984

**Current City:** Park City, Utah

Dan Cone is the Vice President of Sales at Noble Systems. He is responsible for managing strategic sales.

Dan has had over 20 years of sales success within the enterprise software and services marketplace with a focus on financial services, telecommunications, accounting, predictive analytics, financial systems, payment and electronic commerce markets. Throughout his career he has assisted emerging technology businesses such as ALI Solutions, ORCC/ Incurrent and First Data/PaySys to define markets, establish unique value propositions, create industry awareness, business models, market messaging, develop markets, secure sales revenues and achieve profits.

Dan is President of the Utah Seminole Club, acts as an FSU Regional Representative for the West and assists as a disabled ski volunteer for The National Abilities Center in Park City, Utah.

Dan graduated from the College of Business at The Florida State University in 1984 with a Bachelor of Science degree in management, specializing in management information systems.

Dan and his wife, Michele (FSU '85), live in Park City, Utah with their three children – Megan (FSU '12), Kathleen (FSU '14) and Matthew.

**LinkedIn Profile:** [http://www.linkedin.com/profile/view?id=104799&trk=tab\\_pro](http://www.linkedin.com/profile/view?id=104799&trk=tab_pro)



**Name:** Victoria Cuesta  
**Degree:** BS in Multinational Business Operations and Hospitality Administration  
**Employer:** Kimpton Hotels and Restaurants  
**Grad Year:** 2006  
**Current City:** Alexandria, VA

### **Current Position: Catering Sales & Services Manager**

Prior to going back for my MBA, I was a Catering Sales and Services Manager at Kimpton Hotels and Restaurants. It was my privilege to assist my clients in creating flawless, memorable and unique events from board meetings to weddings. I was continually challenged to be creative and discover fresh opportunities to take our events to the next level. My favorite events were the social events as my clients allowed me to be a part of such intimate moments in their lives, which was truly an honor.

### **Florida State Activities:**

During my time at FSU, my activities were many and varied. I was an active member of Lady Spirit Hunters, Student Alumni Association, Phi Kappa Phi, Catholic Student Union, Vice President of Eta Sigma Delta International Hospitality Honor Society, and Treasurer of National Society of Minorities in Hospitality. The most memorable program I participated in was the Study Abroad program in Valencia, Spain. In all my activities I made lasting friendships and learned so many skills that are applicable to the jobs I have held since.

### **About Me:**

Growing up in Miami, FL I have had an interesting time adjusting to the weather in the D.C. Metro area, but the dynamic lifestyle here made up for the 6" of snow I experienced in my first winter. With the little free time I am afforded, I am still very active in the community as a member of various hospitality and sales organizations as well as volunteering with the Campagna Center. I am lucky enough to be able to travel regularly and can often be found on a plane or train to visit somewhere new.



**Name:** CJ Curtsinger  
**Degree:** BS in Marketing / Professional Sales  
**Employer:** Otis Elevator Company  
**Grad Year:** 2009  
**Current City:** Houston, TX

### **Current Position:**

I work with existing and prospective customers who have Otis and non-Otis elevators. This includes maintaining, repairing, upgrading, and completely modernizing elevators. I also act as a consultant to our existing customer base regarding performance and code compliance.

### **Florida State Activities:**

- SIFE and co-founder of the Seminole Sales Club
- Member of the top ten sales team for Fall 2009
- FSU Sales Champion for Fall 2009 and competed at the national sales competition
- Helped bring Phi Iota Alpha on campus as a multi-cultural fraternity (never pledged)

### **About Me:**

I am from Clermont, FL and have working in Kansas City and Dallas with Otis Elevator Company. I am a member of BOMA and am on the sub-committee for the BOMA Benefit. I have always been involved with drag racing (NHRA circuit) either as a driver, crew member, or spectator. I was 14 when I started college, and went to my senior year focusing in Biology before determining business was where I wanted to be.



**Name:** Ashley Ditmarsen  
**Degree:** BS in Finance; Minor in Economics  
**Employer:** Full-time MBA student at University of Wisconsin  
**Grad Year:** 2009  
**Current City:** Madison, WI

### **Current Position:**

Ashley returned to her hometown of Madison, Wisconsin, to join the MBA Class of 2014 at the University of Wisconsin-Madison. She is specializing in Applied Security Analysis, a two year program that combines financial theory with hands-on training in security analysis, financial modeling, and portfolio management. Ashley and her peers manage a combined \$50 million in assets during the second year of the program. Prior to graduate school, Ashley spent three years working at Morgan Stanley in New York City.

### **Florida State Activities:**

As an undergraduate student, Ashley developed a passion for the investment industry as a member of the College of Business Student Investment Fund. Ashley served on the executive board of her sorority, Phi Mu, where she developed and managed a \$530,000 annual budget as treasurer and participated in a number of philanthropic events.

### **Current Activities:**

Ashley is a CFA Level I candidate and represented the University of Wisconsin-Madison in the 2013 CFA Research Challenge. In her spare time she enjoys traveling, spending time with family and friends, and focusing on volunteer efforts related to financial literacy and education.





**Name:** Travis Engebretsen  
**Degree:** BS in Finance and Entrepreneurship; Master's of Finance  
**Employer:** Morgan Stanley Smith Barney  
**Grad Year:** 2009 (Bachelor's), 2010 (Master's)  
**Current City:** West Palm Beach, FL

### **Current Position:**

I am a Financial Advisor with Morgan Stanley Smith Barney where I work one-on-one with clients to design customized wealth management plans. I build and manage investment portfolios to help people who are near or in retirement generate income and protect and growth their wealth. I also work with institutions (e.g., pension and endowment funds, etc.) of \$10MM+ to help them manage their assets according to the goals of the organization.

### **Florida State Activities:**

While at FSU I was fortunate enough to be a member of both the Student Leadership Council (serving on the Executive Committee and as the Entrepreneurship Chair) and the Collegiate Entrepreneurs' Organization. I was chosen to be part of the group that was taken to Omaha to meet with Warren Buffett in 2008. Through the Entrepreneurship program, I had the privilege of being one of four students to team up with the Chemistry Department for the "Chempreneurs" pilot program.

I was also a member of the inaugural Master's of Finance program and helped launch the Student Investment Fund managed by the Master's students.

### **Current Activities:**

I currently live in Jupiter, FL with my wife Brittany and our very young son TJ (born January 2012). Outside of work I like to spend time with my family, attempt to play golf, volunteer with the Alzheimer's Association, and sing in a men's a cappella chorus (2012 state champions) and quartet.



**Name:** Juián Francisco Falgóns  
**Degree:** BS in Multinational Business Operations and Marketing  
**Employer:** JF Representation, Falgons LLC  
**Grad Year:** 2009  
**Current City:** Miami, FL

**Current Position:**

Marketing Director and Coordinator for JF Representation. Responsibilities include new client acquisition, marketing strategy formation and execution, sales data analysis, and new employee hiring and training.

**Florida State Activities:**

Participating in various campus organizations based on an array of personal interests. I was briefly involved with two fraternities. In four years I was able to attain two majors and two minors while graduating Cum-Laude. I currently spread the recognition of Florida State and its strong alumni network throughout the world.

**About Me:**

I am currently traveling overseas while managing a marketing firm; much of which involves acquiring and setting up strategic business alliances in developing countries. I believe it is important to spread a positive American image throughout other parts of the world to potentially open doors for others that may follow. I read and listen to many types of books and am always open to supporting and assisting with the development of business/non-profit ideas.



**Name:** Ryan Fonnnett

**Degree:** BS in Management Information Systems; Minor in Computer Science

**Employer:** Raymond James

**Grad Year:** 2005

**Current City:** St. Petersburg, FL

Ryan Fonnnett is currently employed as a Software Engineer in the Enterprise Information Group with Raymond James in St. Petersburg, FL. His focus revolves around database and business intelligence development using Microsoft tools.

While at FSU Ryan was an active member of both Alpha Kappa Psi and the MIS Association. Prior to joining Raymond James, Ryan's prior work experiences include the Florida State Board of Administration and Sogeti. He is involved with the SQL Server and Business Intelligence Tampa Bay area user groups and is currently pursuing his MBA at the University of Tampa.

When not working, Ryan enjoys working out, playing sports, traveling, hanging out at the beach, and spending time with his girlfriend, family, and friends. He is an avid sports fan and follows the Orlando Magic, Tampa Bay Bucs, and Tampa Bay Rays.

Ryan graduated from FSU's College of Business in the Spring of 2005 with a degree in Management Information Systems and minor in Computer Science.



**Name:** Ben Friedman  
**Degree:** BS Finance, Minor: Economics  
**Employer:** J.P. Morgan  
**Grad Year:** 2004  
**Current City:** New York City

### **Current Position:**

Ben is currently a Vice President at JPMorgan within the Corporate Treasury department. He helps manage the firms USD and non-dollar funding requirements across North America; utilizing such products as FX swaps, MM deposits/takings, Commercial Paper issuances, and/or Repurchase agreements. Prior to his current role he was a graduate of the Bear Stearns Management Training program, worked in their International Operations and Treasury Groups before transitioning to JPMorgan (via merger).

### **Florida State Activities:**

Ben graduated the FSU COB in 2004 with a BS in Finance and a minor in Economics. During his four years at FSU, he was an active member of the student body. Ben participated in various intramural sports programs, went to many games and most importantly took advantage of all that FSU had to offer.

### **Current Activities:**

Growing up in Central Florida, Ben made the move to New York City two weeks after graduating from FSU in 2004. He has lived and worked in NYC holding various roles at the former Bear Stearns as well as JPMorgan. Outside of work he is most passionate about his family, travel, photography, and cycling.



**Name:** Colin Hickey  
**Degree:** BS in Finance '11, MS in Finance '12  
**Employer:** AM Global Wealth Management  
**Grad Year:** 2011  
**Current City:** Palm Beach, FL

### **Current Position:**

Colin Hickey currently works as an Investment Analyst for AM Global Wealth, an independent, employee-owned wealth management firm that works with ultra high net worth families. Colin joined AM Global at the firm's inception in 2012. Colin is responsible for investment research, idea generation, quantitative risk management, and fund manager due diligence and reports directly to the CIO. Prior to AM Global, Colin attended Florida State University where he graduated with a Master of Science in Finance and in 2010 he completed the structured internship program at UBS Financial services in New York, NY.

### **Florida State Activities:**

While at Florida State College of Business, Colin was an active member and on the Executive Committee of the Student Leadership Council. A key initiative for him was to help launch or maintain helpful networking programs and learning opportunities for peers. In his final year as a graduate student, he helped manage the Student Investment Fund with his Master of Science in Finance classmates. Colin enjoyed hosting COB visitors and alumni as well as working with Board of Governors that served as mentors to students in the COB.

### **Current Activities:**

Born in Long Island, NY but growing up in Jupiter, FL, Colin is very glad to move back to his hometown in South Florida and the area he loves. Colin enjoys his fair share of outdoor activities including offshore fishing, navigation of oceans and international waters primarily in the Bahamas, scuba diving, golf and hunting. Colin is a member and contributor to various fisheries and oceanic research Non-Profit Organizations. Colin is also a continuous Seminole Booster. He looks forward to being a valuable asset to Florida State University and the College of Business and hopes to help students with networking and making the transition from academics to their career. Additionally, Colin is working on his Chartered Alternative Investment Analyst designation (CAIA).



**Name:** Joey Jarvis

**Degree:** BS in Finance and Marketing

**Employer:** Merrill Lynch Global Wealth Management

**Grad Year:** 2009

**Current City:** Tallahassee, FL

### **Current Position:**

Joey Jarvis is a Financial Advisor within the Global Wealth Management division of Merrill Lynch. He works in a partnership role with a wealth management team that advises affluent clients. His current role focuses on managing the construction and rebalancing of investment portfolios. Previously, Joey served as an Investment Analyst in JPMorgan's Private Banking division, based in Palm Beach, Florida.

### **Florida State Activities:**

Joey graduated summa cum laude from Florida State University in 2009, with degrees in Finance and Marketing. While attending FSU, Joey was involved with the Student Investment Fund, and represented the College of Business during its visit to meet Warren Buffett at the headquarters of Berkshire Hathaway, Inc.

### **Current Activities:**

Joey maintains involvement on the Board of Trustees of a local foundation, serving on the Investment Committee. In his spare time, he enjoys playing golf and spear fishing with friends.



**Name:** Mark A. Johnson  
**Degree:** BS in Finance  
**Employer:** Loyola University Maryland  
**Grad Year:** 2004  
**Current City:** Baltimore, MD

### **Current Position:**

As a Finance professor, I teach graduate and undergraduate Finance courses as well as undertake research projects pertaining to the analyses of financial markets, investors, investor behaviors and asset classes. I have published research for journals such as The Journal of Investing and Applied Financial Economics as well as present my research at the University of Dayton's Redefining Investment Strategy Education Forum. Additionally, I have made media contributions to Bankrate.com, the Baltimore Business Journal and MSNBC.com.

### **Florida State Activities:**

While at Florida State University, I was given the opportunity to participate in the Degree in Three program, serve as a Resident Assistant in Salley Hall and Deviney Hall, work as Night Staff for various residence halls as well as work as a Fitness Consultant at the Leach Center. It was through activities such as these where I began to meet great friends that helped me identify with who I was as an individual and who I saw myself becoming. Being involved at FSU was equally important as excelling in the classroom in my opinion.

### **Current Activities:**

I was born in New Orleans, Louisiana and grew up in Miami, FL. I always knew that I wanted to work in academia because I benefited from being taught by great teachers and professors. I enjoy my career and I hope to advise/support current FSU students and fellow alumni in their endeavors as well encourage others to pursue terminal degrees in disciplines that they are passionate about. Something interesting about me – when I was a child, I knew that I wanted to be a comedian but my parents would not let me pursue this goal. As a result, I use some of my material in class while teaching. Lastly, I enjoy exercising (I've completed a marathon), helping animals and fast cars.



**Name:** Adrienne Kelley

**Current City:** Ft. Lauderdale FL

**Current Company:** Equity One Inc.

**Graduation Year:** 1992

**Major(s):** Accounting and Finance

Adrienne Kelley holds Bachelor of Science degrees in Accounting and Finance from The Florida State University in Tallahassee, FL and is a Certified Public Accountant. With over 15 years of accounting and financial services experience in the real estate industry she currently serves as Director of Property Accounting for Equity One, a fully integrated real estate investment trust specializing in the acquisition, asset management, development and redevelopment of quality retail properties totaling with interests in 182 properties, comprising approximately 19.0 million square feet.

Prior to that Ms. Kelley served as served as Executive Vice President of Finance/Chief Financial Officer for Brenner Real Estate Group, a full service commercial real estate firm in Ft. Lauderdale, FL where she was oversaw all accounting, financial, investor relations, risk, management, human resources and property management areas for the company; Vice-President of Accounting for Terranova Corporation, Florida's largest 3rd party management services company located in Miami, FL with over 7 million square feet under management; and Audit Manager for Ernst & Young, LLP.

Ms. Kelley is a member of FICPA, NAIOP, ICSC and serves on the Steering Committee for the FSU Real Estate Trends and Networking Conference.





**Name:** Sarat Kosuri

**Current City:** Tampa, FL

**Current Company:** Raymond James Financial

**Graduation Year:** 2007

**Major(s):** Finance and Multicultural Business Operations

**Current Position:**

I analyze both private and public corporate borrowers for potential participation in syndicated senior secured loans. Analysis of historical and projected financials, competition, industry, structure terms, ect.

**Florida State Activities:**

President of NABE, in AKPsi – the Business Fraternity, studied hard and partied harder.

**Current Activities:**

Indian background, born in Philly, raised in New Jersey, went to FSU, moved to Tampa, DC, Miami and now back in Tampa for the last 2.5 years. Like to bar hop like every FSU grad, travel, snowboard, paintball, basketball and obsessed with FSU football. Despite the serious pic above, I enjoy laughing and making people laugh.



**Name:** Bev McCrory  
**Degrees:** BS in Management and Hospitality Administration  
**Employer:** Walt Disney Parks and Resorts  
**Grad Year:** 2009  
**Current City:** Orlando, FL

**Current Position:** Business Analyst, Risk Management

Bev McCrory is currently employed by Walt Disney Parks and Resorts as a Business Analyst in Risk Management. Her current position involves researching, analyzing, and reporting on leading and lagging indicators found within the Risk Management data to determine continuous improvement opportunities. She also provides data insights and refines metrics to best support key business partners in Safety, Risk Management, and Health Services. The main focus of Bev's current role is on Guest and Cast safety.

#### **Florida State Activities:**

Bev graduated Magna Cum Laude with a degree in Management, a degree in Hospitality Administration, and a minor in Economics. While attending FSU, she was an active member of Habitat for Humanity, SHRM, Florida Lodging Association, and Florida Restaurant Association. Bev studied abroad for 2 summers in Switzerland, with a focus on Hospitality. She was also the recipient of the College of Business Alumni Scholarship for 2007-2008.

With a Hospitality focus, Bev completed internships with Walt Disney Parks and Resorts, Super Bowl XLIII, Clup Corp, and The Carlyle, A Rosewood Hotel.

#### **Current Activities:**

After completing her undergraduate degree, Bev obtained her MBA from Rollins College - Crummer Graduate School of Business. Here, she had two concentrations: Finance and Management. While completing her MBA, Bev had the opportunity to intern with Disney Parks and Resorts in both the Finance and Revenue Management departments.

Bev is also involved with Give Kids the World, a nonprofit resort in Kissimmee, Florida for children with life-threatening illnesses and their families. She volunteers here each week and will have over 100 hours of community service by the end of the year.



**Name:** Yanek Michel  
**Degree:** BS in Accounting  
**Employer:** Ernst & Young, LLP  
**Grad Year:** 2008  
**Current City:** Dallas, TX

### **Current Position:**

I am currently an Assurance Senior in the Government Contract Services group. We are a subset of the Fraud Investigation and Dispute Services (FIDS) practice. My responsibilities mainly entail performing assessments and developing compliance programs for government contractors (a mix of audit and advisory).

### **Florida State Activities:**

Aside from working full-time as a full-time student, I was heavily involved in various student organizations. At various points, I served as senior vice president of Delta Sigma Pi (Business), Treasure of Minority Business Society, a founding member of NABA, held various positions with NHBA and was elected to the 59th & 60th Student Senate.

### **About Me:**

I am originally from Miami, FL but I now reside in the Dallas-Fort Worth area. My current extracurricular consists of working out and studying for the CPA. I try to mix in international travel in between those activities.



**Name:** Amelia Miller  
**Degree:** BS in Marketing  
**Employer:** Forest Laboratories  
**Grad Year:** 2008  
**Current City:** Tallahassee, FL

Amelia Miller currently works for Forest Laboratories. Prior, she was an Associate National Accounts Manager for Gates That Open, LLC located in Tallahassee, FL which is a leader in the access control systems industry. She was accountable for establishing and growing market share by marketing products to reseller accounts as well as developing and implementing marketing plans in support of organizational objectives in a highly competitive market with an emphasis on driving profitability.

While at Florida State University, Amelia studied abroad with the sales program. She was an active member of the 2009 FSU Top 10 Sales Program as well a participant in the National Collegiate Sales Competition. She graduated with her degree in Marketing with an emphasis in Sales in 2009.

Amelia currently resides in Tallahassee, FL where she enjoys spending time with friends and family, traveling and trips to the beach as often as possible.



**Name:** Karl Mittermayr  
**Degree:** BS in Finance  
**Employer:** George Comfort & Sons, Inc.  
**Grad Year:** 2006  
**Current City:** New York, NY

**Current Position:** Asset Manager / Acquisitions Associate

Work directly with the CEO and CIO on analyzing, funding and financing for potential acquisitions. After a property is purchased my roll becomes that of an Asset Manager which involves financial management, investor relations and document compliance. My current involvement is approximately 3 million square feet of commercial real estate assets mainly located within Manhattan.

**Florida State Activities:**

Beginning freshman year my involvement on campus included joining the Florida State Sailing Association (held position as Race Team Captain, Treasurer and President of the organization), co-founding the Florida State Kiteboarding Association (held positions as Treasurer and Vice President), and joining Phi Sigma Kappa fraternity (Treasurer). Involvement in those three organizations continued throughout my four years in Tallahassee.

**About Me:**

Born and raised in St. Petersburg, FL where my family still lives I began coming to New York after my freshman year at FSU. Originally I came to coach sailing on Long Island Sound. After two summers an internship opportunity presented itself at George Comfort & Son, Inc.; that internship lead to a job opportunity upon graduating in 2006. Since moving to NYC in 2006 I've been a member of NYC Noles and have attempted to make it back to Tallahassee annually.



**Name:** Chris Montag, CPA

**Degree:** BS in Accounting and Masters of Accountancy / Assurance

**Employer:** Midtown Consulting Group

**Grad Year:** 2010

**Current City:** Atlanta, GA

### **Current Position:**

I currently work at Midtown Consulting Group in the Controller position. My primary responsibilities include ensuring GAAP compliance of the financial statements, verifying the integrity of the routine accounting processes, performing cost/benefit analysis on proposed business transactions, revenue/cost projections, and providing any requested accounting information needed to make business decisions. I previously worked at Ernst & Young for 2 years as an external auditor.

### **Florida State Activities:**

I was a member of Beta Alpha Psi and the Student Leadership Council. During graduate school, I was a teaching assistant. I participated in various intramural sports.

### **About Me:**

I enjoy outdoor activities like fishing, golf, swimming, and riding motorcycles. I have a dog who I take on various adventures. I also enjoy eating at new restaurants and working out.



**Name:** Claude "Mike" Mueller  
**Degree:** BS in Risk Management & Insurance  
**Employer:** ACE Limited  
**Grad Year:** 2009  
**Current City:** San Francisco, CA

**Current Position:** Underwriter, Construction Department

I currently underwrite civil engineering and mechanical engineering risks for ACE North America.

**Florida State Activities:**

I was involved with the Insurance Society at FSU and also maintained a 3.0 average.

**About Me:**

I live in San Francisco and enjoy hiking, traveling, and snow skiing.



**Name:** Zakir N. (Zak) Odhwani  
**Degree:** BS in Management; MBA from Palm Beach Atlantic University  
**Employer:** U.S. Trust, Bank of America PWM  
**Grad Year:** 2001  
**Current City:** Boca Raton, FL

**Current Position:** Senior Vice President, Private Client Manager

**Current Activities:**

He has completed Executive Leadership Programs at The Wharton School of Business in Pennsylvania. Zak was raised in South Florida and has distinguished himself as a community leader. He sits on the board of the Leukemia and Lymphoma Society, The Boys and Girls Club of Boca Raton and the National Associate Advisory Board for US Trust and also chairs and serves on multiple committees at the Norton Museum of Art, Caron Foundation and The Palm Beach Food and Wine Festival to name a few.





**Name:** Kylee Marie Penrose

**Degree:** BS in Hospitality Administration and Finance, Minor in English

**Employer:** CCMC at the SouthWood Residential Community Association

**Grad Year:** 2011

**Current City:** Tallahassee, FL

**Current Position:**

Kylee Penrose is currently employed as the Art of Living Director for CCMC at the SouthWood Residential Community Association in Tallahassee, FL. She is responsible for coordinating and marketing events and connecting new homeowners to the community. Previously, she was the Membership Director at University Center Club in Tallahassee, FL. In this role, she was responsible

for identifying and enrolling new Members, nurturing relationships with existing Members, and creating and implementing the club's marketing and sales objectives. She was promoted to this position from Private Event and Skybox Coordination Assistant in April 2012. As the Private Event Assistant, she planned and coordinated private events of up to 1,000 guests and also processed all 96 skybox catering orders for Florida State University home football games.

**While at FSU:**

While at FSU, Kylee was an active member of Alpha Kappa Psi, The Professional Business Fraternity. In summer 2010, she studied abroad in Leysin, Switzerland through Florida State University International Programs. Prior to graduating, she interned at The Ritz-Carlton, Amelia Island and also at University Center Club. In addition, she worked as a Front Desk Agent at Hotel Duval in Tallahassee.

**Current Activities:**

In Fall 2012, Kylee created the Young Executive Society at University Center Club. She also implemented the Club's monthly Cocktails for a Cause event, which supports various charitable organizations in the Tallahassee area. Kylee is from Vero Beach, Florida, and in her free time enjoys running, watching PTI, shopping, and cooking.

**LinkedIn Profile:** <http://www.linkedin.com/pub/kylee-marie-penrose/31/885/893/>



**Name:** Chris Reber  
**Degree:** BS in Finance; MS in Finance  
**Employer:** AEW Capital Management  
**Grad Year:** 2010; 2011  
**Current City:** Boston, MA

### **Current Position:**

I work directly with senior research staff in support of the firm's investment origination, asset management, and portfolio management activities. I am also responsible for market analysis and forecasting.

### **Florida State Activities:**

- **FSU MSF Executive Board of Directors**
  - Director of Financial and New Member Operations
- **FSU Student Investment Fund**
  - Collaborated with other analysts to create stock pitches to be presented at club shareholder meetings which included an investment thesis, risk assessment, and comparables evaluation
  - Conducted analysis on the fund and helped manage our fund, net worth of which exceeds \$1MM
  - Researched in the arbitrage/derivatives group and conducted qualitative and quantitative equity analysis
- **Chi Phi Fraternity**
  - Leadership roles in numerous chairs, gained valuable communication skills

### **About Me:**

I now live in Boston, MA and work as an analyst at AEW Capital Management. Something interesting about me is that my last name is a palindrome.



**Name:** Edward Shahnasarian  
**Degree:** BS in Finance and Accounting; Msc in Accounting and Finance  
**Employer:** JP Morgan  
**Grad Year:** 2010  
**Current City:** New York, NY

**Current Position:**

I recently started working as an analyst in the Financial Sponsors Group within JPMorgan's Investment Bank. In this role, I assist in advising private equity firms in leveraged buyouts, dividend recapitalizations, and private investments in public entities.

**Florida State Activities:**

Within the College of Business, I was a member of the Student Leadership Council and the Business Student Advisory Committee. I was also a member of Seminole Student Boosters Executive Board and Phi Delta Theta Fraternity. I enjoyed participating in intramural tennis, ping pong, and softball.

**About Me:**

I grew up in Tampa, and went to Jesuit High School. I recently finished a master's degree at the London School of Economics.



**Name:** Brad Silverman  
**Degree:** BS in Multinational Business  
**Employer:** Wells Fargo Advisors  
**Grad Year:** 2007  
**Current City:** New York, NY

**Current Position:**

Regional Lending/Credit Specialist for NYC market of Wells Fargo Advisors Private Client Group.  
Work with Financial Advisors and High Net Worth clients developing tailored lending solutions.  
Responsible for managing a large portfolio of real estate and securities backed loans.

**Florida State Activities:**

- Financial Management Association
- Sigma Phi Epsilon
- Financial Advisor Intern

**Current Activities:**

- Manhattan Chamber of Commerce
- Gotham Young Professionals



**Name:** Holly Simmons  
**Degree:** BS in Hospitality Administration, MBA  
**Employer:** Revenue Management Solutions  
**Grad Year:** 2010, 2011  
**Current City:** Tampa, FL

Holly Simmons is a consultant for Revenue Management Solutions in their McDonald's North America division. In her role, Holly manages a team of 5-6 analysts, provides strategic pricing guidance to McDonald's Owner/Operators and CoOp and Regional leadership, improves processes and ensures quality assurance of current processes, travels throughout continental US to deliver presentations to Regional and CoOp level leadership, performs ad hoc analyses, develops new and promotional price points at store, market, and regional level, and is responsible for maintaining current business and achieving a 15% revenue growth rate.

Holly graduated from Florida State's College of Business with a BS in Hospitality Administration in May 2010 and later with an MBA in May 2011. While an undergraduate student at FSU, Holly served as President of the FSU Chapter of the Florida Restaurant Association, Vice President of Eta Sigma Delta, and as Chair of the Professional Mentorship Program in the Student Leadership Council. Holly was also involved with the FSU Chapter of the Florida Lodging Association, Women in Business, Marching Chiefs, and the Florida Restaurant and Lodging Association during her tenure as an undergraduate student

During her studies in the MBA Program, Holly served as President of the FSU MBA Association and as MBA student representative on the College of Business Ethics Roundtable, a joint initiative of faculty and student leaders in the College of Business.

Holly interned with many hospitality companies prior to graduation including Aramark's catering division on campus, ClubCorp's University Center Club, Hyatt Hotels, the Halifax River Yacht Club in Daytona Beach, and Darden Restaurants (Red Lobster).

Holly grew up in Coral Springs, Florida and she and her husband currently reside in Tampa. In her spare time, Holly plays tennis and enjoys boating with her family on the weekends.



**No Photo  
Available**

**Name:** Dominique St-Fleur  
**Degree:** BS in Accounting and Finance  
**Employer:** PricewaterhouseCoopers  
**Grad Year:** 2009  
**Current City:** Shanghai

### **Current Position:**

Dominique St-Fleur is an Associate in the PricewaterhouseCoopers (PwC) Transaction Services (TS) Accounting Advisory & Valuation group in New York City. Mr. St-Fleur conducts technical research and/or valuations in connection to transactions (i.e., M&A, IPO) involving the following topics: financial instruments, consolidation, purchase price allocation, stock compensation, amongst other areas. Mr. St-Fleur is a Certified Public Accountant in the State of New York. In 2011, Mr. St-Fleur is transitioning to the PwC China Global Capital Markets Group as a Senior Associate based in the Shanghai office.

### **Florida State Activities:**

During his tenure at FSU, Mr. St-Fleur was the Chairman of the Student Leadership Council from 2006 to 2008. As Chairman, Mr. St-Fleur established the Golden Opportunities Mentorship Program (now the Professional Mentorship Program) and helped establish the Lunch with the Rotarian Program, amongst other programs. In 2008, Mr. St-Fleur had the wonderful opportunity to attend the Warrant Buffett speech and the Berkshire Hathaway tour in Omaha, Nebraska. Mr. St-Fleur also was an analyst for the FSU College of Business Student Investment Fund.

### **Current Activities:**

Amongst other activities, Mr. St-Fleur is a Recent Alumni Board Regional Representative for the FSU College of Business. While with PwC US, Mr. St-Fleur participated in a week-long professional development seminar/training, PwC Vanguard Program: Leading From the Front. In 2009, Mr. St-Fleur was a Crotona Center South Bronx Educational Foundation tutor.



**Name:** Jonathan Sukhia  
**Degree:** BS in Accounting and BS in Finance  
**Employer:** Wells Fargo Securities  
**Grad Year:** 2010  
**Current City:** Charlotte, NC

**Current Position:**

Jon currently works as an investment banking analyst in the Industrials Group at Wells Fargo Securities. In his role, he assists in advising companies and institutions in mergers and acquisitions, corporate restructuring and debt and equity financing.

**Florida State Activities:**

Jon was a member of the Phi Delta Theta Fraternity and actively participated in intramural sports.

**Current Activities:**

Jon was born and raised in Tallahassee, FL. He recently finished a Master of Management from Duke University's Fuqua School of Business.



**Name:** Ashley Tavalario

**Degree:** BS in Finance and Multinational Business – Spanish concentration

**Employer:** Morgan Stanley

**Grad Year:** 2009

**Current City:** New York, NY

### **Current Position:**

I am a real estate and private equity expense analyst for Morgan Stanley. My responsibilities include providing budget versus actual expense analysis to various business units and preparing monthly expense reports of real estate, private equity, and mezzanine funds for fund controller review. I work with real estate and private equity European and Asian investment controllers and asset management teams to ensure accurate property classifications based on acquisitions and dispositions during life cycles of assets.

### **Florida State Activities:**

In May 2009, I graduated Magna Cum Laude from The Florida State University's College of Business with a Bachelor of Science in Finance and a Bachelor of Science in Multinational Business. While at FSU, I was an active member of the International Business Association and served as the Secretary on the Executive Board. In spring of 2008, I completed an internship at the Executive Office of the Governor in the Chief of Staff's office and the Office of Tourism, Trade, and Economic Development. In the following summer, I studied abroad in Valencia, Spain through FSU's International Programs. In fall of 2008, I completed a second internship with Merrill Lynch. During my senior year, I was a recipient of the Darden Restaurants Scholarship and the Karl and Sophie Schweizer Scholarship.

### **About Me:**

I grew up in Florida and Tennessee. I currently reside in New York, NY. In my spare time, I like to travel, learn new languages, volunteer, and exercise.





**Name:** Kerry M. Tibor  
**Degree:** BS in Finance and Management  
**Employer:** Exodus Payment Systems, LLC  
**Grad Year:** 2010  
**Current City:** Waycross, GA

### **Current Position:**

Kerry Tibor is a principal at Georgia based start-up Exodus Payment Systems. Focused on eliminating fraud and identity theft, Exodus holds patents relating to biometric authentication, security, and data management. The development of this proprietary intellectual property allows Exodus to secure all transaction types focusing our efforts in retail and healthcare. Under the direction of the CEO, Kerry leads strategic business development and supporting government relations efforts.

### **Florida State Activities:**

While at FSU, he was an active member of several organizations holding Recruiting and Public Relations Positions in The Alpha Tau Omega Fraternity, Aspiring Business Leaders Syndicate, and the Student Government Association.

### **About Me:**

Born in Waycross, Georgia, Kerry moved to Jacksonville with his father at age 6. Always a student, Kerry spends most of his free time after work studying business, information technology, or foreign language and culture. Alternatively, he maintains a healthy body by exercising daily: surfing whenever he can and alternating sports, cross-fit, martial arts, and weightlifting. When the opportunity presents itself he enjoys traveling: whether it be to a remote place to fish, hunt, kayak or snowboard or to New York or Los Angeles for more a cultured affair.



**Name:** Lauren Turner  
**Degree:** BS in Finance and Multinational Business Operations; MBA  
**Employer:** McKesson  
**Grad Year:** 2006; 2009  
**Current City:** Sandy Springs (Atlanta), GA

**Current Position:** Business/Financial Analyst

My responsibilities include budgeting & forecasting a P&L for two business units as well as providing sales analytics to support the forecast, monthly and quarter end reporting, and providing commissions reporting data.

#### **Florida State Activities:**

As a student at Florida State, I participated in HELP (Helping Every Little Person) as treasurer, member of the International Business Association, and philanthropy chair for the MBA Association. I was also involved in the Women's group of the MBA Association during my year there. I enjoyed participating in events like Relay for Life and Dance Marathon. I was very involved in any career placement events put on by the College of Business in both undergraduate and graduate school. Most importantly, I made it to every home football game while I was a student!

#### **Current Activities:**

I currently live in a newly formed city in Atlanta called Sandy Springs and I am enjoying my new house. I am actually from the Atlanta suburb of Alpharetta and really enjoy the area. I'm actively involved in the Junior League of Atlanta, specifically my placement with Young Audiences. It's a great way to meet other professional women in the area and still stay involved in the community. Outside of work, I enjoy spending time at Lake Lanier in the summer or going to a play at the Fox Theater. Atlanta has great parks that play "movies in the park" during the summer which is always fun and definitely there are great places in Midtown to have an after work Happy Hour!



**Name:** Mike Walton  
**Degree:** BS in Accounting and Finance  
**Employer:** Sunera LLC  
**Grad Year:** 2006  
**Current City:** Fort Lauderdale, FL

### **Current Position:**

Mike Walton is currently employed as a Manager of Advisory Services for Sunera LLC in Miami, FL. His focus is business consulting in the areas of Sarbanes Oxley implementation and compliance, fraud and forensic investigations, enterprise & IT risk management, and data privacy. Mike is a CPA licensed in the state of Florida, a Certified Fraud Examiner, and a CGMA.

### **Florida State Activities:**

Mike graduated from FSU's College of Business in the Fall of 2006 with degree in Accounting, as well as a degree in Finance. While at FSU, Mike was an active member of Alpha Kappa Psi, and served in various executive and officer roles. In addition, Mike was a member of the Real Estate Society, and worked part time as a bartender. Prior to joining Sunera, Mike's prior experience was as a Supervisor of Assurance Services for McGladrey, LLP in Jacksonville. While at McGladrey, Mike served as a recruiting ambassador, and was known to recruit one or two Noles away from competing firms. Mike is an active member of the AICPA, FICPA, & ACFE.

### **About Me:**

Mike is originally from Toms River, New Jersey and currently resides in Fort Lauderdale, Florida. When not working, Mike enjoys traveling and playing sports. In addition, Mike enjoys following his favorite teams, the Philadelphia Eagles, New York Yankees, Pittsburgh Penguins, and of course, the Florida State Seminoles.



**Name:** Cristina I. Yoder  
**Degree:** BS in Finance and Multinational Business Operations  
**Employer:** Florida Community Bank  
**Grad Year:** 2008  
**Current City:** Miami, FL

### **Current Position:**

I am a Special Assets Analyst in the Special Assets Department (SAD) of the Bank. I am responsible for a loan portfolio of \$25MM in troubled assets. My duties include assisting borrowers with their loans through modifications, short sales, etc.

### **Florida State Activities:**

I was a Resident Assistant in Reagans Hall from 2005-Fall 2006. I studied abroad in Tokyo, Japan for 6 weeks in the summer of 2006. During the spring 2007 Semester I studied abroad in Valencia, Spain. I also was a member of AKPSI from Fall 2005-2008.

### **About Me:**

I was born in Boise, Idaho but only lived there for 1 month. I have lived all over the United States (Tennessee, Louisiana, Utah, Pennsylvania, and Florida) and lived one year in San Luis Potosi, Mexico. I love to travel and explore. I am currently living in Miami, FL, but am relocating to Ft. Lauderdale, FL at the end of the year. I have been in Banking since I was 15 years old, but would like to get my MBA in the near future.

## Additional Representatives:

<b>Name</b>	<b>Location</b>	<b>Employer</b>	<b>Grad Year</b>	<b>Degree</b>
Antolino, Angelo	New York, NY	Columbia Business School (MBA)	2008	Finance / Economics
Ashraf, Muhammad	Charlotte, NC	The Babcock & Wilcox Company	2009	Finance
Cox, Katie	Westminster, MD	T. Rowe Price	2010	Real Estate
Davis, Nefretete	Washington DC, DC	FDIC/Law Graduate	2007	Finance
Genta, Stephanie	Chicago, IL	Themis Bar Review	2007	Finance / Real Estate
Hedge, Rachel	Washington DC, DC	Government	2007	Marketing
Hein, Allison	Seattle, WA	Cascade Investment LLC	2008	Finance
Jacobi, Carsten	Atlanta, GA	German American Chamber of Commerce	2009	MBA
Lee Salles, Rachel	Boston, MA	ADP	2011	Marketing / Sales
Mahan, Paul	Orlando, FL	Keller William Realty/Strategic Asset Management Group	1997	Finance / Real Estate / Economics
Mizrachi, Daniel	New York, NY	Eisner Amper LLP	2007/2009	Finance / MBA
Remak, Orlando	New York, NY	Credit Suisse	2011	Finance
Ruby, Christopher	Baltimore, MD	Heritage Financial Consultants (an affiliate of Lincoln Financial Advisors)	2010	Finance
Young, Sascha	Ft. Lauderdale, FL	Meltwater News	2009	Multinational Business Operations