

B.S. DEGREE IN REAL ESTATE REQUIREMENTS FOR THE REAL ESTATE (REE) MAJOR 2010-2011

Admission Requirements for the Real Estate Major:

The Real Estate major is a limited access program. To be admitted to the major, students must (1) have completed at least 52 semester hours, (2) have completed ACG 2021, CGS 2100, ECO 2013, ECO 2023, MAC 2233, and STA 2023 with a grade of "C-" or better in each course, and (3) have the required overall GPA on all prior college level work that is in effect at the time they enter the major. **The overall GPA required for the 2010-2011 academic year (Fall 2010, Spring 2011, and Summer 2011) is 2.90. The overall GPA required is subject to change each academic year.**

Lower-level Prerequisites for Real Estate Majors: Students must earn a "C-" or better in each course. All of these courses, except ACG 2071, must be completed prior to admission to the Real Estate major.				
Course #	Course Title		Hrs	Course Prerequisites
ECO 2013	Principles of Macroeconomics		3	None
ECO 2023	Principles of Microeconomics		3	None
MAC 2233	Calculus for Business and Nonphysical Sciences		3	MAC 1105
STA 2023	Fundamental Business Statistics		3	MAC 1105
CGS 2100	Microcomputer Applications for Business		3	None
ACG 2021	Introduction to Financial Accounting		3	None
ACG 2071	Introduction to Managerial Accounting		3	ACG 2021
Non-Business Course Requirement for Real Estate Majors: Students must complete at least 60 hours in non-business courses. Transfer students may count non-business courses completed at another institution toward this requirement.				
3000-4000 Level Course Requirement: All students at FSU must complete at least 45 hours in courses at the 3000 or 4000 level. These courses may be in business or outside of business. The specific courses required at the 3000-4000 level for the Real Estate major total 39 hours.				
General Business Core Requirements for Real Estate Majors: Students must earn a "C-" or better in each course.				
BUL 3310	The Legal and Ethical Environment of Business		3	None
FIN 3403	Financial Management of the Firm		3	ECO 2023, ACG 2021
GEB 3213	Business Communications		3	Admission to the major
MAN 3240	Organizational Behavior		3	None
MAR 3023	Basic Marketing Concepts		3	ECO 2023
General Business Breadth Requirements for Real Estate Majors: Students must earn a "C-" or better in each course.				
REE 3043	Real Estate		3	None
RMI 3011	Risk Management and Insurance		3	None
Plus one (1) elective from the following list of courses:				
FIN 3244	Financial Markets, Institutions, and Intl. Finance Systems		3	ECO 2013, ACG 2021
HFT 3240	Managing Service Organizations		3	None
ISM 3003	Foundations of Management Information Systems		3	CGS 2100
MAN 3600	Multinational Business Operations		3	ECO 2013, ECO 2023
MAN 4720	Strategic Management and Business Policy		3	FIN 3403, MAN 3240, MAR 3023
MAR 3400	Professional Selling		3	MAR 3023 (pre/co-req)
QMB 3200	Quantitative Methods for Business Decisions		3	CGS 2100, STA 2023

Course #		Course Title	Hrs	Course Prerequisites
Real Estate Major Area Requirements: Students must earn a "C-" or better in each course.				
REE	4103	Real Estate Appraisal	3	REE 3043
REE	4143	Real Estate Market Analysis	3	REE 4103
REE	4204	Real Estate Finance	3	REE 3043, FIN 3403
REE	4313	Real Estate Feasibility Analysis	3	REE 3043, FIN 3403
REE	4433	Legal Environment of Real Estate	3	REE 3043, BUL 3310

Additional Information:

- In addition to the requirements outlined above, each student must complete all University-wide requirements for graduation.** These requirements include liberal studies requirements, the multicultural requirement, the Gordon Rule writing requirement, the summer school requirement, the FSU residency requirement, and total hours requirements.
- Completion of REE 3043 and REE 4433 qualifies students to sit for the Florida real estate salesperson license.
- Completion of the real estate major qualifies students to sit for the Florida appraisal certification examinations.
- Real Estate license preparation will not be substituted for REE 3043.
- Selection of upper-division electives to satisfy the University-wide total hours requirement should be made after consultation with a faculty advisor.
- REE 4103 and REE 4143 **cannot** be taken together.
- Note that REE 3043 is a prerequisite for all courses in the real estate major. It is recommended that students complete the major course sequence as follows: 1st semester in the major – REE 4103 and REE 4204; following semesters in the major – REE 4143 and REE 4313. REE 4433 can be taken any semester. All major courses are generally offered fall and spring semesters; course offerings are limited during the summer.
- Students **must not** enroll in **any** course at another institution without first receiving approval from the College of Business Undergraduate Programs Office. Once enrolled at FSU, students should plan to take their upper-level business courses at FSU. Any exception to this policy must be approved in advance by the College of Business Undergraduate Programs Office. Transfer of upper-level business courses completed prior to enrolling at FSU must be from business colleges at other 4-year, accredited institutions. These courses must be approved for course substitution by the College of Business Undergraduate Programs Office upon entering FSU.
- For further information regarding the real estate major, contact the Department of Risk Management/Insurance, Real Estate, and Legal Studies, RBA 313, 644-4070.