

B.S. DEGREE IN MANAGEMENT REQUIREMENTS FOR THE MANAGEMENT MAJOR 2010-2011

Admission Requirements for the Management Major:

The Management major is a limited access program. To be admitted to the major, students must (1) have completed at least 52 semester hours, (2) have completed ACG 2021, CGS 2100, ECO 2013, ECO 2023, MAC 2233, and STA 2023 with a grade of "C-" or better in each course, and (3) have the required overall GPA on all prior college level work that is in effect at the time they enter the major. **The overall GPA required for the 2010-2011 academic year (Fall 2010, Spring 2011, and Summer 2011) is 2.90. The overall GPA required is subject to change each academic year.**

Lower-level Prerequisites for Management Majors: Students must earn a "C-" or better in each course. All of these courses, except ACG 2071, must be completed prior to admission to the Management major.					
Course #		Course Title		Hrs	Course Prerequisites
ECO	2013	Principles of Macroeconomics		3	None
ECO	2023	Principles of Microeconomics		3	None
MAC	2233	Calculus for Business and Nonphysical Sciences		3	MAC 1105
STA	2023	Fundamental Business Statistics		3	MAC 1105
CGS	2100	Microcomputer Applications for Business		3	None
ACG	2021	Introduction to Financial Accounting		3	None
ACG	2071	Introduction to Managerial Accounting		3	ACG 2021
Non-Business Course Requirement for Management Majors: Students must complete at least 60 hours in non-business courses. Transfer students may count non-business courses completed at another institution toward this requirement.					
3000-4000 Level Course Requirement: All students at FSU must complete at least 45 hours in courses at the 3000 or 4000 level. These courses may be in business or outside of business. The specific courses required at the 3000-4000 level for the Management major total 42 hours.					
General Business Core Requirements for Management Majors: Students must earn a "C-" or better in each course.					
BUL	3310	The Legal and Ethical Environment of Business		3	None
FIN	3403	Financial Management of the Firm		3	ECO 2023, ACG 2021
GEB	3213	Business Communications		3	Admission to the major
MAN	3240	Organizational Behavior		3	None
MAR	3023	Basic Marketing Concepts		3	ECO 2023
General Business Breadth Requirements for Management Majors: Students must earn a "C-" or better in each course.					
MAN	4720	Strategic Management and Business Policy		3	FIN 3403, MAN 3240, MAR 3023
Plus two (2) electives from the following list of courses:					
FIN	3244	Financial Markets, Institutions, and Intl. Finance Systems		3	ECO 2013, ACG 2021
*	HFT	Managing Service Organizations		3	None
*	ISM	Foundations of Management Information Systems		3	CGS 2100
*	MAN	Multinational Business Operations		3	ECO 2013, ECO 2023
*	MAR	Professional Selling		3	MAR 3023 (pre/co-req)
	QMB	Quantitative Methods for Business Decisions		3	CGS 2100, STA 2023
	REE	Real Estate		3	None
	RMI	Risk Management and Insurance		3	None

* Recommended options for Management majors.

Please see reverse side

Course #	Course Title	Hrs	Course Prerequisites
Management Major Area Requirements: All Management majors must complete six courses (18 semester hours) as listed below. A grade of "C-" or better must be earned in each course used to satisfy the management major area requirements. In addition, a minimum grade point average (GPA) of 2.0 must be earned in the courses used to satisfy the major area requirements.			
MAN 4301	Human Resource Management	3	MAN 3240
MAN 4701	Business and Society	3	MAN 3240
MAN 4752	Competitive Dynamics	3	MAN 4720
Plus three (3) electives from the following list of courses:			
MAN 4143	Leadership	3	MAN 3240
MAN 4401	Management of Labor and Industrial Relations	3	MAN 3240
MAN 4441	Negotiations and Conflict Management	3	MAN 3240
MAN 4605	Cross Cultural Management	3	MAN 3240
MAN 4930r	Special Topics in Management	3	MAN 3240
MAN 4941	Management Internship	3	Permission of Department

Additional Information:

1. **In addition to the requirements outlined above, each student must complete all University-wide requirements for graduation.** These requirements include liberal studies requirements, the multicultural requirement, the Gordon Rule writing requirement, the summer school requirement, the FSU residency requirement, and total hours requirements.
2. Students **must not** enroll in **any** course at another institution without first receiving approval from the College of Business Undergraduate programs Office. Once enrolled at FSU, students should plan to take their upper-level business courses at FSU. Any exception to this policy must be approved in advance by the College of Business Undergraduate Programs Office. Transfer of upper-level business courses completed prior to enrolling at FSU must be from business colleges at other 4-year, accredited institutions. These courses must be approved for course substitution by the College of Business Undergraduate Programs Office upon entering FSU.
3. For additional information regarding the Management major, contact the Department of Management, RBA 305, 644-5505.